



*anti-virus, firewalls
& security solutions*



IT Hardware 250-000-03-1

Product Code	Description	MSRP (USD)	FL State Discount
Blue Coat SG210 Series Appliances			
Proxy Edition			
SG210-5-PR	Blue Coat SG210-5, Proxy Edition	\$5,000.00	\$4,100.00
SG210-10-PR	Blue Coat SG210-10, Proxy Edition	\$6,500.00	\$5,330.00
SG210-25-PR	Blue Coat SG210-25, Proxy Edition	\$7,000.00	\$5,740.00
Mach5 Edition			
SG210-5-M5	Blue Coat SG210-5, MACH5 Edition	\$2,995.00	\$2,455.90
SG210-10-M5	Blue Coat SG210-10, MACH5 Edition	\$5,500.00	\$4,510.00
SG210-25-M5	Blue Coat SG210-25, MACH5 Edition	\$6,000.00	\$4,920.00
Blue Coat SG510 Series Appliances			
Proxy Edition			
SG510-5-PR	Blue Coat SG510-5, Proxy Edition	\$8,000.00	\$6,560.00
SG510-10-PR	Blue Coat SG510-10, Proxy Edition	\$14,000.00	\$11,480.00
SG510-20-PR	Blue Coat SG510-20, Proxy Edition	\$23,000.00	\$18,860.00
SG510-25-PR	Blue Coat SG510-25, Proxy Edition	\$27,600.00	\$22,632.00
Mach5 Edition			
SG510-10-M5	Blue Coat SG510-10, MACH5 Edition	\$10,000.00	\$8,200.00
SG510-20-M5	Blue Coat SG510-20, MACH5 Edition	\$20,000.00	\$16,400.00
SG510-25-M5	Blue Coat SG510-25, MACH5 Edition	\$24,000.00	\$19,680.00
Blue Coat SG810 Series Appliances			
Proxy Edition			
SG810-5-PR	Blue Coat SG810-5, Proxy Edition	\$36,330.00	\$29,790.60
SG810-10-PR	Blue Coat SG810-10, Proxy Edition	\$42,000.00	\$34,440.00

SG810-20-PR	Blue Coat SG810-20, Proxy Edition	\$58,000.00	\$47,560.00
SG810-25-PR	Blue Coat SG810-25, Proxy Edition	\$69,600.00	\$57,072.00
	MACH5 Edition		
SG810-10-M5	Blue Coat SG810-10, MACH5 Edition	\$30,000.00	\$24,600.00
SG810-20-M5	Blue Coat SG810-20, MACH5 Edition	\$40,000.00	\$32,800.00
SG810-25-M5	Blue Coat SG810-25, MACH5 Edition	\$48,000.00	\$39,360.00
Blue Coat SG8100 Series Appliances			
	Proxy Edition		
SG8100-5-PR	Blue Coat SG8100-5, Proxy Edition	\$65,000.00	\$53,300.00
SG8100-10-PR	Blue Coat SG8100-10, Proxy Edition	\$95,000.00	\$77,900.00
SG8100-20-PR	Blue Coat SG8100-20, Proxy Edition	\$155,000.00	\$127,100.00
SG8100-25-PR	Blue Coat SG8100-25, Proxy Edition	\$186,000.00	\$152,520.00
SG8100-25-PR-DC	Blue Coat SG8100-25-DC, Proxy Edition	\$186,000.00	\$152,520.00
	MACH5 Edition		
SG8100-10-M5	Blue Coat SG8100-10, MACH5 Edition	\$50,000.00	\$41,000.00
SG8100-20-M5	Blue Coat SG8100-20, MACH5 Edition	\$70,000.00	\$57,400.00
SG8100-25-M5	Blue Coat SG8100-25, MACH5 Edition	\$84,000.00	\$68,880.00
Blue Coat AV Appliances			
AV510-A	Blue Coat AV510-A	\$6,720.00	\$5,510.40
AV810-A	Blue Coat AV810-A	\$14,560.00	\$11,939.20
AV810-B	Blue Coat AV810-B	\$25,200.00	\$20,664.00
Cold Standby Blue Coat AV Appliances			
	For non-failover deployments or when OnSite RMA is not an option, unit sits on shelf		
AV510-A-CS	Cold Standby Unit, Blue Coat AV510-A	\$3,360.00	\$2,755.20
AV810-A-CS	Cold Standby Unit, Blue Coat AV810-A	\$7,280.00	\$5,969.60
AV810-B-CS	Cold Standby Unit, Blue Coat AV810-B	\$12,600.00	\$10,332.00